

Aird & Berlis LLP ("Aird & Berlis") is delighted to partner with The Canadian Addiction Counsellors Certification Federation ("CACCF") to provide legal services on a preferred basis to CACCF members. We are proud of our relationship with the CACCF and are eager for the opportunity to expand upon our work together.

### **About Aird & Berlis**

Aird & Berlis is a leading Canadian law firm based in Toronto, serving clients across Canada and globally. Our team of more than 200 lawyers and patent agents provides strategic legal advice in all principal areas of business law.

# Why Aird & Berlis?

- While we are recognized for providing high-profile corporations around the world with the
  highest quality legal advice, we also provide advice to startups and mid-sized companies.
   We greatly enjoy working closely with small and medium-sized business owners,
  and we take pride in providing tailored services based on a strong understanding
  of your business.
- As a full-service law firm with more than 200 lawyers, we serve as a "one-stop shop"
  for our clients. Our broad range of expertise ensures we can provide our clients with the
  full breadth of legal services to meet their needs.
- Aird & Berlis lawyers combine their technical law acumen with a contextual understanding
  of the healthcare sector to deliver a <u>full array of corporate and commercial advice</u>,
  including incorporation, corporate structuring, financings and contractual arrangements.
   We will be able to guide you through every step of starting your own practice.
- Our lawyers are <u>leaders in the area of privacy and data security</u>. We advise individuals
  and organizations involved in the delivery of healthcare services on obligations under
  the <u>Personal Health Information Protection Act</u> and other similar legislation.
- We provide fee estimates. We pride ourselves on our cost efficiency and are transparent with respect to our fees.
- We pride ourselves on providing excellent client service and will work diligently to meet and exceed your expectations.



# **Areas of Expertise**

Aird & Berlis serves as a "one-stop shop" for our clients. Our expertise includes the following areas of law (practice areas that will be particularly relevant to CACCF members are bolded below):

- Banking & Finance
- Cannabis
- Capital Markets
- Capital Pool Company/Reverse Takeover
- Charities & Not-For-Profits
- Commercial Leasing
- Competition, Antitrust & Foreign Investment
- Construction
- Corporate/Commercial
- Energy
- Environmental
- Esports
- Estates & Trusts
- Expropriation
- Fintech
- Franchising, Distribution & Licensing
- Gaming
- Health
- Hospitality
- Indigenous
- Infrastructure
- Insolvency & Restructuring

- Intellectual Property
- Investment Management & Registration
- Labour & Employment
- Litigation
- Mergers & Acquisitions
- Mines & Minerals
- Municipal & Land Use Planning
- Occupational Health & Safety
- Privacy & Data Security
- Private Business Services
- Private Equity
- Procurement
- Real Estate
- REITs
- Sports, Media & Entertainment
- Startups & Emerging Companies
- Tax
- Tax Controversy/Tax Litigation
- Technology
- Telecommunications
- Transportation
- Venture Finance



# **Accolades and Recognition**

Aird & Berlis is consistently recognized as a leading Canadian law firm by international and national guides to the legal profession, including:

- Chambers Global: The World's Leading Lawyers for Business
- Chambers Canada: Canada's Leading Lawyers for Business
- Expert Guides: The World's Leading Lawyers Chosen by Their Peers
- Martindale-Hubbell Bar Register of Preeminent Lawyers
- The Best Lawyers in Canada
- The Canadian Legal Lexpert Directory
- The Legal 500 Canada
- The Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada
- Who's Who Legal: Canada
- IAM Patent 1000 The World's Leading Patent Professionals

### **Value-Added Services**

In addition to providing high-quality legal services, Aird & Berlis is committed to working with CACCF members in other capacities. We regularly report on emerging trends, issues and legislative developments affecting the healthcare sector through publications and complimentary webinars.

- <u>Doing Business in Canada</u>: This publication provides a general overview of Canadian federal and Ontario law for those planning to start, acquire or invest in a business in Canada. Relevant sections include:
  - Vehicles for Doing Business: Learn more about the different options you have when conducting business in Canada.
  - Privacy and Data Protection Laws in Canada and Canada's Anti-Spam Legislation: Ensure you are compliant with applicable privacy laws and, notably, Ontario's Personal Health Information Protection Act.
  - <u>Labour and Employment Regulation and Benefits</u>: Protect your company and your employees by properly navigating regulations, managing risks and ensuring compliance.
- Aird & Berlis Presentation to CACCF (July 2022): Aird & Berlis lawyers provide an overview of setting up an entity, merging or acquiring another entity and privacy laws.
- **StartupSource**: Our blog brings you the latest news, events and information for startups and emerging growth companies.

We encourage CACCF members to join the firm's mailing list.





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Fiona is known for her commitment to outstanding client service. Whether working with a team to manage complex transactions or acting as point person for advice on everyday matters, she is a hands-on client relationship partner. Fiona takes great care to understand her clients' business objectives and to help her clients leverage the firm's strengths across all practice areas. She leads multi-disciplinary teams of lawyers to provide clients with comprehensive service across all areas of business law. Clients appreciate her hands-on approach to managing the relationship and her guidance on complex matters.

Fiona never loses sight of the human element in the legal issues facing her clients, and her responsiveness, focus on clear communication and project management skills show that she is personally invested in their success. Fiona works closely with lawyers and patent agents in other practice areas, including technology, litigation, intellectual property, regulatory law, banking, real estate and tax, to provide her clients with a full range of legal services to advance their business interests.

Fiona is a regular speaker and writer on market expansion matters. She is proud to be recognized in *The Canadian Legal Lexpert Directory* and in *The Best Lawyers in Canada*.



Felix Ng

Felix is a dedicated corporate lawyer. He is committed to learning about the intricacies of his clients' businesses in order to help them reach their goals. Felix's clients appreciate his responsiveness and problem solving skills on a wide variety of corporate matters.

Felix is a member of the firm's Corporate/Commercial Group. His practice focuses on M&A transactions and advising international clients on expanding their businesses into Canada. Felix represents clients in a range of industries, including healthcare, pharma, e-commerce, transportation, agriculture, food and beverage and construction.

Felix has passed Level III of the Chartered Financial Analyst (CFA) Program.

Contact Fiona Brown for a no-fee consultation to determine whether our legal services are right for you.

We look forward to speaking to you!

